



Company Presentation

Oventrop

Olsberg, 25 October 2022





The Oventrop Brand

Olsberg, 25 October 2022



The Oventrop Brand

Our historical development - 170 years Oventrop



1851

Arnold Oventrop (1820-1871) founds the Arnold Oventrop & Co. Messing- and Broncewarenfabrik in Altena, Germany.



1980

Opening of the production plant in Brilon, Germany.



1886

The town of Altena is now highly industrialised. Labour becomes scarce and Oventrop relocates production to various locations in the Sauerland – among others to Iserlohn and Bigge, Germany.



1983

Opening of the first subsidiary in Wasselonne, France.



The Oventrop Brand

Our historical development- 170 years Oventrop

1995

Opening of the subsidiary in England.



1996-2021

Opening of further subsidiaries e.g. in China and Russia as well as numerous representations. Purchase and integration of Kring.



1995

Opening of the subsidiary in Warsaw, Poland.



2022

Opening of our new production site in Szydłowiec, Poland.

The Oventrop Brand

Our Vision

Vision:

With our **modular components, subsystems and data-driven business models and services**, we **efficiently regulate energy flows** in home and building technology – and we are continuously developing in **new business areas**.

Our **customer-centric, intelligent solutions** make a **pioneering contribution to climate protection**.

As a **family-owned company in the Sauerland region**, we strive for **international growth**, together with our partners. In this way, **we secure our locations and international supply chains in the long term**.



Who are we?

- 1) **Family-owned company**
- 2) Self-reliant and financially independent
- 3) Attractive employer
- 4) Our core brand is "Oventrop"

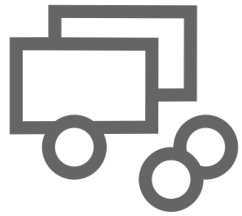
What are we?

We see ourselves as an **internationally active family-owned company** with origin and culture from the Sauerland.



The Oventrop Brand

Facts and Figures 2021.



222 Mio.€
Annual turnover



1200+
Employees



5500+
Products in the portfolio



35x
Sites and representations



The Oventrop Brand

Worldwide presence via subsidiaries and representations



International

- 4 production sites in Germany, Poland and China
- 7 subsidiaries, among others in the USA, Great Britain and China
- 24 representations
- Opening up East Asian markets



 Subsidiaries

 Representations



The Oventrop Brand

Modular Products & Systems

Modular Products & Systems

- 6 competence fields
- 5500 modularly combinable products
- Efficiency guarantors
- Perfect hydronic balancing



Room climate



Smart Home



Hydronics



Oil



Potable water



Stations



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Modular Services

Modular Services

- System design
- Support during commissioning
- Service calls
- Laying service
- Software (OVplan, commercial apl.)





The Oventrop Brand

Academy



oventrop
Academy

Oventrop Academy

- 35+ different courses
- Face-to-face events
- Online seminars
- Online courses
- Company events (incl. factory tours, sports activities, etc.)

The Oventrop Brand

Innovation & Design

Design

- 50+ design and innovation awards
- Design partner PHOENIX Design
- Design and production developed in-house





The Oventrop Brand

Study & Apprenticeship

Study & Apprenticeship

- Training of own HVAC or hydronic specialists
- 7 students
- 68 apprentices





The Oventrop Brand

Logistics

Logistics

- Implementation of a new PIM and ERP system
- Continuous investment in process optimisation



The Oventrop Brand

Production – Industry 4.0



Production – Target Industry 4.0

- Factory 2024
- Investment in production
- Capacity expansions & fully automated production lines





The Oventrop Brand

Quality

Quality

- Highest quality standards
- Continuous investment in quality management



The Oventrop Brand

Digitalisation & Software

Digitalisation & Software

- Oventrop website, e.g. product search, product information, product downloads
- Oventrop app, e.g. design and planning functions (B2B)
- Brand portal
- Oventrop app (B2C)



Bsp. B2C App



The Oventrop Brand

Our new live appearance – trade fairs 2022





Production Sites

Production Site

Brilon

Brilon - Germany

- Pressing plant
- Mechanical machining on automatic and semi-automatic machines
- Assembly halls
- Central incoming goods department
- Finished goods warehouse (15,000 m²)
- Logistics and dispatch



A detailed photograph of a complex industrial machine, likely a lathe or mill, with various metal components, rods, and cutting tools. The lighting is dramatic, highlighting the metallic surfaces and the intricate mechanical structure. The background is dark, making the machine stand out.

Production Site

Olsberg

Olsberg - Germany

- Development department
- Sales and Marketing
- Customer Service
- Foundry
- Plastics production
- Administration
- Competence Centre



Production Site

Szydłowiec

Szydłowiec - Poland

- Series production
 - Cocon pressure independent control valves
 - HydroControl double regulating and commissioning valves
 - Hycocon and Hydromat differential pressure regulators
 - Multidis heating circuit distributors/collectors





Production Site

Tianjin

Tianjin - China

- Production for the Chinese market
 - Distributors/collectors for surface heating
 - Plastic pipes for surface heating
 - Dwelling stations



真空箱



Thank you very much for your attention!